

## **HARSHADKUMAR N. PATEL**

14, Upavan Villa, Gala Gym Khana Road, South Bopal,  
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**Date of Birth :-** 15.10.1968

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### **SUMMARY:**

***A visionary Chairman & Managing Director of the board with,***

Extensive professional experience and significant executive leadership accomplishes the business and philanthropy,

Strong diplomatic skills and a natural affinity for cultivating relationships, persuading, convening, facilitating, and building consensus among diverse individuals

Applies qualities of integrity, credibility, and a passion for progress to achieve the strategic governance efforts.

### **SKILL AREAS:**

- Managing business development activities for the company.
- Delegating duties to departmental heads as per their expertise.
- Providing training and guidance to the development team.
- Hiring, terminating, and training staff.
- Creating schedules for completion of each project.
- Ensuring smooth functioning of the organization by heading the administration department.
- Setting and reaching organization's goals and objectives.
- Attending and presiding over business meetings.
- Participating in strategic planning and passing on orders for implementation.
- Representing the organization to clients, business partners and stakeholders.
- Planning and implementing annual calendar of activities for various events.
- Assisting in budget creation and tracking expenditures.
- Building presentations for meetings.

## **EXPERIENCE:**

Director of the board of A-1 Acid Limited for the period from 1995 to 2016 and Chairman and Managing director of A-1 Acid Limited since 2017 with the following key areas of working :

- Associated in the family business of Acid and chemical since last 25 years.
- Review outcomes and metrics created by for evaluating impact, and regularly measuring its performance and effectiveness using those metrics.
- Approve annual budget, audit reports, and material business decisions, meeting all legal and fiduciary responsibilities.
- Serve on committees or task forces and taking on special assignments.
- Directed and monitored activities of logistics, production and business development departments.
- Devised strategic business plans to exceed customers' expectations.
- Established vision and interactive work culture.
- Worked with the sales team for achieving target.
- Ensured the company followed all the regulations as set by the state and federal government.
- Met with the departmental heads weekly, fortnightly and monthly to ensure they stay focused.
- Established new business contacts and took profit margin of the company 50 percent higher than previous.
- Coordinated efforts of various departments.
- Oversaw managers and reported to the boards of direct.

## **KEY ACCOMPLISHMENTS:**

- Successfully implemented a high-level strategic planning meeting which included over 50 executive management members focused on identifying and aligning company programmes with organisational goals.
- Primary contributor in the design and implementation of an internal award-winning social networking / meeting tool.
- Subject matter on a variety strategic planning efforts; as , Chief Managing Director mentored executive managers on customer-driven strategic planning and coordinated the employee engagement survey.

## **EDUCATION:**

Diploma of science in Mechanical Engineering from BBIT Institute of Technology, Gujarat, INDIA.